

Science and Engineering Council of Santa Barbara: July Luncheon

Elephant Bar Restaurant, Thursday, July 8, 2010 - 12:00-1:30

- This Month's Topic -

Tech Coast Angels: Funding and Support for Potential Success

SEC's own Gary Kravetz will discuss Angel Funding Networks using *Tech Coast Angels (TCA)* as an example. The information applies also to other angel networks which offer funding and support for emerging companies. He will discuss the funding phases for high-potential start-up companies, including the investor's perspective. We can expect to hear about TCA's screening process: application, a series of presentations, reviews and due diligence which form the basis for a funding decision.

TCA also gives strategic advice and customer connections plus capital. TCA funds 1-2 new companies every month. TCA has invested over \$100M in new ventures. TCA's investing partners have invested over \$18M in TCA companies.

TCA also offers a fast pitch competition consisting of 10-12 entrepreneurs giving fast pitches to a panel of investors and other members of Southern California's entrepreneurial community. TCA is looking for both new companies and new investors.



- Presenter -



Gary Kravetz, MSEE (UCLA) is an engineer with over 20 years experience running his own companies. He is the Vice Chairman of SCORE (an SBA free consulting service) & the evaluator of funding requests for Tech Coast Angels in the local area.

Gary is the former CEO of NCC Executive Search and Santa Barbara Staffing. Prior to his last 15 years as a recruiter, Gary was an engineering manager at Hughes Aircraft and at his own engineering design company. Gary is Co-President of the Science and Engineering Council.

- Other Information -



50 years!

\$15/SEC members, \$20/non-members. Info: Barbara Keane (E-mail scieng@silcom.com) or call (805) 684-4927. Reservations not required.

Elephant Bar Restaurant: 521 Firestone Road, off Hollister near airport admin. in Goleta.

Visit our web page at <http://www.scieng.org>.

From the Presidents: This month we are pleased to welcome **Sandra Reid**; Sandra is returning to Individual membership. We expect a good turnout at the July meeting for this presentation about Angel Funding Networks which, we believe will be most informative. Please come early for a good seat. We are also looking forward to the August meeting presentation by Ben Haskell, CEO of **Illustra Technologies**. We look forward to seeing you at the July meeting. **Tim Murphy and Gary Kravetz**

Please Note: Luncheon seating is limited and available on a first-come basis.

This meeting is partially sponsored by Reiker, Pfau, Pyle and McRoy, Attorneys.